



Regional Spotlight:
SOUTHEAST Planning Region

The Mayo Clinic and Jobs

The Mayo Clinic has a major effect on the economy of southeastern Minnesota, with a proposed \$5 billion expansion of the world-renowned medical center likely to stimulate further growth.

Destination Medical Center (DMC) is a \$5 billion plan to expand the Mayo Clinic's Rochester campus and further enhance the region's position as a global destination for health care services. Mayo officials estimate the expansion will create between 25,000 and 30,000 direct jobs, another 10,000 to 15,000 indirect jobs, and 1,800 to 2,200 construction jobs over the next 20 years. In all, Mayo officials estimate 35,000 to 45,000 jobs will be added in the region, plus significant new tax revenue.

How do these employment projections compare with DEED's earlier employment projections for the region?

DEED estimates, which did not factor in the Mayo proposal, also project steady job growth in the region, based partly on the expectation that the medical complex would

continue growing. Beyond that, though, it's difficult to compare DEED and DMC projections because they measured different time periods and possibly different areas.

DEED's employment projections are for the 10-year period from 2010 to 2020 (see Table 1), while the DMC projections are for a 20-year period.¹ DEED's projections are for 11 counties in southeastern Minnesota (Dodge, Fillmore, Freeborn, Goodhue,

Houston, Mower, Olmsted, Rice, Steele, Wabasha and Winona counties), while the DMC projections are for the "Rochester area."

Comparing the Projections

The DMC projections (see page 23) show significant growth in health care and commercial/professional occupations, along with lower growth in the service sector (restaurants, retail, hotels, hospitality). The wages for these jobs range from health care professionals, which DMC projected will earn \$70,000 annually, to lower-wage service-sector employment, including hotel, hospitality, restaurant and retail jobs, projected to pay \$21,500 annually. With construction, infrastructure and transportation, education, and office and business-support occupations



TABLE 1 Southeast Minnesota Employment Projections

Occupation	Percent Change	Total Change 2010-2020	Replacement Hires 2010-2020	Total Hires 2010-2020
Total, All Occupations	14.3	36,384	59,620	97,350
Health Care Practitioners and Technical Occupations				
Health Diagnosing and Treating Practitioners	25.8	3,450	2,540	5,990
Registered Nurses	24.5	2,097	1,550	3,650
Physicians and Surgeons, All Other	28.8	299	200	500
Pharmacists	23.9	133	140	270
Health Technologists and Technicians	24.9	2,111	1,750	3,860
Licensed Practical and Licensed Vocational Nurses	20.9	472	600	1,070
Medical and Clinical Laboratory Technologists	20.7	301	280	580
Emergency Medical Technicians and Paramedics	27.2	197	140	340
Pharmacy Technicians	27.5	189	120	310
Radiologic Technologists and Technicians	26.8	168	100	270
Other Health Care Practitioners and Technical	23.4	67	100	170
Health Care Support Occupations				
Nursing, Psychiatric and Home Health Aides	37.8	3,099	1,060	4,140
Home Health Aides	61.8	2,454	510	2,960
Nursing Aides, Orderlies and Attendants	15.3	645	540	1,180
Occupational Therapy and Physical Therapist Assist	38.7	82	30	110
Other Health Care Support Occupations	25.1	1,075	690	1,770
Commercial and Professional Occupations				
Supervisors of Office and Administrative Support Workers	12.4	251	540	790
Information and Record Clerks	13.3	966	2,170	3,150
Material Recording, Scheduling, Dispatching and Delivery	0.9	52	1,540	1,830
Secretaries and Administrative Assistants	19.0	1,063	750	1,820
Other Office and Administrative Support Workers	13.0	945	1,320	2,300
Restaurant and Retail				
Supervisors of Food Preparation and Serving Workers	4.7	70	310	380
Cooks and Food Preparation Workers	6.3	256	980	1,240
Food and Beverage Serving Workers	7.4	832	4,500	5,330
Other Food Preparation and Serving Related Workers	1.9	32	860	910
Retail Sales Workers	12.8	1,964	5,490	7,470
Hotel and Hospitality				
Hotel, Motel and Resort Desk Clerks	11.3	87	310	400
Construction Related				
Supervisors of Construction and Extraction Workers	25.0	153	140	290
Construction Trades Workers	28.0	1,955	1,520	3,480
Helpers, Construction Trades	48.0	73	40	110
Other Construction and Related Workers	6.6	50	200	250

Source: DEED Employment Outlook Projections

added to the mix, DMC estimates the 26,800 to 32,200 permanent jobs created by the expansion of Mayo Clinic will pay \$53,000 annually on average.

DEED projects similar overall growth over a shorter period but possibly for a larger area. Moreover, the pattern of occupational growth is also similar. Overall, DEED's projections show southeastern Minnesota adding 36,384 new jobs (14.3 percent growth) over the 10-year period. An additional 59,620 jobs are projected to open as a result of workers who leave the region or retire.

Similar to DMC projections, DEED projects health care practitioners and technical occupations, led by registered nurses, to have some of the highest growth rates. Health diagnosing and treating practitioners are expected to add 3,450 new jobs, while technologists and technicians are expected to add 2,111 jobs. Significant growth is also expected in health care support occupations, with more than 6,000 new jobs. Health care practitioners and technical occupations pay \$83,637 on average annually, while health care support occupations pay \$30,249.

DEED's projections also show growth in commercial and professional, restaurant and retail, hotel and hospitality, and construction-related occupations in southeastern Minnesota. Among these, medical secretaries are projected to add 710 new jobs, while retail sales worker jobs are expected to grow by about 1,960. Construction occupations are projected to add more than 2,200 jobs in the region.

Overall, DEED and DMC projections show similar growth patterns, even though DEED did not factor in growth resulting from the DMC proposal. Mayo plays a huge role in the economy of southeastern Minnesota, both through direct and indirect job creation. An expansion of Mayo Clinic in the region can only bolster this growth.

More details about the project are available at www.dmc.mn. 

TABLE 2 Destination Medical Center Job Breakdown

Estimated Mayo Clinic and DMC Related Jobs	Range of Job Growth		Salary Range		Estimated Average Mid-Point
Mayo Clinic Jobs					
Physicians and Scientists	911	1,041			
Allied Health Professionals	12,226	13,973			
Other	863	986			
Subtotal - Mayo Clinic	14,000	16,000			\$70,000
Commercial/Professional	5,000	5,500	\$35,000	\$116,000	\$45,000
Restaurant/Retail	1,500	2,500	\$18,000	\$25,000	\$21,500
Hotel/Hospitality	1,000	1,500	\$18,000	\$25,000	\$21,500
Construction Related	1,800	2,200	\$34,500	\$62,000	\$39,700
Other					
Trade, Transportation and Utilities	1,063	1,367	\$20,000	\$46,500	\$33,200
Education and Non-Mayo Health Services	1,496	1,924	\$27,500	\$78,500	\$37,100
Other Services	941	1,210	\$19,000	\$38,000	\$28,500
Subtotal - Other	3,500	4,500			\$33,600
Permanent Jobs and Salary Range	26,800	32,200			\$53,000

Source: Destination Medical Center "Job Growth Breakdown"

¹DEED updates employment projections every two years using national models and local employment statistics in collaboration with the Bureau of Labor Statistics.